Kaiser Permanente

# **Understanding Your Broker Commission Statement**

Your new streamlined commission statement includes new features that make it easier to track your payments.

- Quarterly summaries for current and previous years
- Commissions by line of business
- Each line of business separated by percent premium and per member per month



## **Understanding Your Broker Commission Statement**



3100 Thornton Ave., Third Floor Burbank, CA 91504

Broker Name Broker Mailing Address City, State ZIP Code

## BROKER COMMISSION STATEMENT

\_\_\_\_\_

at 800-440-2323

Statement Date: 12/15/2013

For questions or concerns regarding Compensation please contact Broker Compensation Services

Broker ID: 00 +

Your Kaiser Permanente broker identification number

Cycle date

| COMMISSION AMOUNTS     |             |  |  |  |  |
|------------------------|-------------|--|--|--|--|
| Large Group Commission | \$5,202.22  |  |  |  |  |
| Small Group Commission | \$14,800.78 |  |  |  |  |
| Adjustments            | \$162.00    |  |  |  |  |
| TOTAL                  | \$20,165.00 |  |  |  |  |

| TOTAL PAYMENT THIS STATEMENT   |              |  |  |  |
|--------------------------------|--------------|--|--|--|
| Total Commission Current Month | \$20,165.00  |  |  |  |
| Prior Month Adjustment         | (\$1,000.00) |  |  |  |
| Current Balance Due            | \$0.00       |  |  |  |
| STATEMENT TOTAL                | \$19,165.00  |  |  |  |

Any balance due from previous statement cycle will show in Prior Month Adjustment; if current statement cycle doesn't pay off Prior Month Adjustment, the balance will show in Current Balance Due

## **Quarterly Summary**

Shows total quarterly commissions for previous and current years

| COMMISSION<br>AMOUNT | 2011<br>Jan- Mar | 2012<br>Jan - Mar | 2011<br>Apr - Jun | 2012<br>Apr - Jun | 2011<br>Jul - Sep | 2012<br>Jul - Sep | 2011<br>Oct - Dec | 2012<br>Oct - Dec |
|----------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Large Group PPX      | \$559,826.92     | \$546,125.85      | \$591,850.78      | \$565,630.96      | \$687,529.23      | \$476,167.81      | \$508,737.73      | \$438,538.76      |
| Large Group PMPM     | \$0.00           | \$802.08          | \$1,775.48        | \$3,167.87        | \$849.66          | \$196.42          | \$109.48          | \$1,383.45        |
| Small Group PPX      | \$0.00           | \$0.00            | \$0.00            | \$0.00            | \$0.00            | \$533.05          | \$0.00            | \$1,623.23        |
| Small Group PMPM     | \$93.53          | \$94.71           | \$93.53           | \$1,925.83        | \$93.53           | \$2,841.39        | \$93.53           | \$1,925.83        |
| Adjustments          | \$0.00           | (\$913.25)        | \$0.00            | (\$8,277.60)      | \$17,267.73       | \$0.00            | \$24.57           | \$0.00            |
| TOTAL                | \$559,920.45     | \$546,109.39      | \$593,719.79      | \$562,447.06      | \$705,740.15      | \$479,738.67      | \$508,965.31      | \$443,471.27      |

Shows year-to-date commissions for previous and current years

| COMMISSION AMOUNT | PRIOR YEAR TO DATE | CURRENT YEAR TO DATE |  |
|-------------------|--------------------|----------------------|--|
| Large Group PPX   | \$2,347,944.66     | \$2,026,463.38       |  |
| Large Group PMPM  | \$2,734.62         | \$5,549.82           |  |
| Small Group PPX   | \$0.00             | \$2,156.28           |  |
| Small Group PMPM  | \$374.14           | \$6,787.77           |  |
| Adjustments       | \$17,292.30        | (\$9,190.85)         |  |
| TOTAL             | \$2,368,345.72     | \$2,031,766.40       |  |

## **Understanding Your Broker Commission Statement**

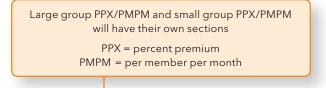


Broker Compensation Services 3100 Thornton Ave., Third Floor Burbank, CA 91504 For questions or concerns regarding Compensation please contact Broker Compensation Services at 800-440-2323

#### **BROKER COMMISSION STATEMENT**

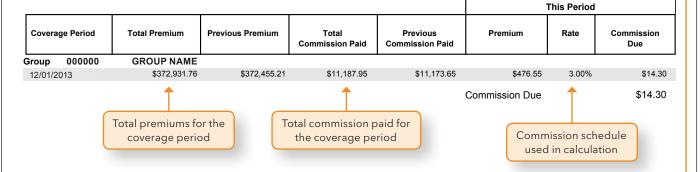
Broker Name Broker Mailing Address City, State ZIP Code

Statement Date: 12/15/2013 Broker ID: 00

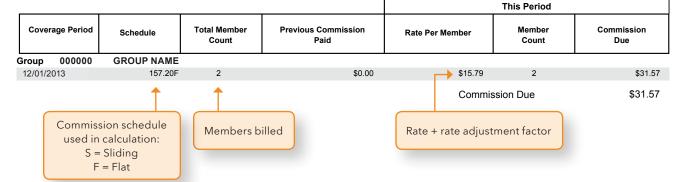


The amount of commission due based on premium and/or member count

### Large Group Percent Premium



#### Small Group Per Member Per Month



| Adjustments       |                        |            |             |  |             |  |
|-------------------|------------------------|------------|-------------|--|-------------|--|
| Adjust Type       | Group/<br>Individual # | Name       | Description | Comments   | Amount      |  |
| Adjust Commission | 000000                 | GROUP NAME | Goodwill    | UAT Group 000000 Commission<br>for December 2013 | \$10,000.00 |  |

TOTAL \$20,000.00