## SMALL BUSINESS | CALIFORNIA

# Qualification questionnaire

## Thank you for meeting with me today. I'm eager to work with you to find a health care solution that helps your business and your employees thrive. To get started, I'd like to ask you a few questions.

#### 1. Do you currently offer group health benefits to your employees?

O Yes

If the answer is yes, who is your current carrier?\_\_\_\_\_

What is your renewal date?\_\_\_\_\_

#### If your current carrier is Kaiser Permanente:

- 1a. Did you buy coverage through an exchange, such as CaliforniaChoice<sup>®</sup> or Covered California for Small Business?
  - O Yes
  - ) No

#### 1b. Are you covered through a trust or professional employer organization (PEO)?

- 🔘 Yes
- 🔵 No

If the answer is yes, what is the name of the trust or PEO?\_\_\_\_\_

1c. Are you breaking away from a current/active large or small group?

- O Yes
- 🔵 No

#### 1d. Can you provide the group number?

- 2. How many eligible or full-time-equivalent employees do you currently have enrolled in your group plan? (Note: Employees are eligible if they work 30 hours or more per week. Full-time equivalents are calculated based on the hours worked by part-time employees.)
  - 1 to 100

101 or more

(continues)





- 3. Do you currently have workers' compensation coverage?
  - O Yes
  - O No
  - Exempt
- 4. How many of your eligible employees are on payroll with tax withholdings? (Note: Workers who get 1099s aren't eligible.)
  - 0
  - O 1 to 100
  - O 101 or more
- 5. How many hours a week will your eligible employees have to work to qualify for coverage?
  - 20 hours or more
  - O 30 hours or more

#### 6. What portion of the employee premium are you planning to contribute?

- O 50% or more
- O Less than 50%

**Note:** Kaiser Permanente requires a minimum of 50% of the employee premium of the lowest-priced medical plan being offered. The exception is during the guaranteed availability period of 11/15 to 12/15.

#### 7. Do you know what your budget is for employee health care?

- O Yes
- O No

If the answer is yes, what is your budget?\_\_\_\_\_

#### 8. Is your company authorized to conduct business in California?

- 🔿 Yes
- ) No

### 9. Are all your employees located in California?

- O Yes
- 🔵 No

Finally, to help prepare your quote, I'd like to get some information about your employees. We can fill out a census form now, or I can leave it with you to complete and return by email.

Thank you for considering Kaiser Permanente.

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